



# 2019 ANNUAL REPORT

## Farewell Message from the President

On December 31, 2019, I completed my term as president of Waterfront Village, and I am pleased to report that the Village has successfully completed its three-year launch and is operating as a full-service Village. I am grateful for all the contributions made by the many people who made this journey possible and share with you some of the highlights of the year.



Our robust membership growth during the year catapults our membership to a level comparable to Georgetown and Dupont Circle Villages, and larger than several other D.C. villages. More importantly, we are serving Southwest Waterfront and the Navy Yard residents with an array of services and opportunities addressing their physical, social and financial needs.

During the past year, we have focused on evolving the Village to a model comparable to our peer organizations. We established a professional Village Headquarters at the nearby Wharf complex that provides our members, guests and staff access to the space and amenities required to run an effective service organization, including a staff office, shared state-of-the art conference rooms for seminars and committee meetings, and a remarkable two-story hospitality center available to us for Village functions.

The Waterfront Village organization continued to flourish in 2019. The number of individual members increased by 10 percent and stands just shy of the 200-member mark entering 2020. Our growth has been steady and consistent, allowing our staff and volunteers to make the adjustment necessary to maintain the quality of our services despite higher demands.

In 2019, just 40 volunteers, working with our executive director and part-time staff, fulfilled 833 service requests. These included 68 deliveries, 4 financial referrals, 281 health services, 81 home services, 13 legal referrals and legal support services, 6 public agency research requests, 360 transportation requests, and 16 assignments for Village event support. That is a tremendous amount of work by a relatively modest number of people. In my three years as President, nothing has amazed me more than the incredible efforts put forth by our volunteers. They truly are the foundation that makes a Village strong. I am so thankful for them.

Our financial stewardship was also strong in 2019. Angela Beckham joined the leadership team as Treasurer, following the completion of two terms in that role for Capital Hill Village, providing us with the experience needed to get our financial operations in order. While our event revenue did not match our 2018 levels due to fewer large fundraising events, the impact was offset to a large degree by higher levels of individual donations and sponsorships. We wish to extend sincere thanks to the donors listed on the final page of this Annual Report.



*One of the highlights of the events calendar in 2019 was a bus trip to the Shenandoah National Forest to see the world renowned fall foliage. In addition to viewing the beautiful Virginia mountains, the Village travelers enjoyed a country lunch, fresh cider and a hayride.*

As I look forward, I see a bright future for the Village. Waterfront Village Board of Directors welcomed Edwin (Ed) Peterman late in the year. He provides the perspective of a knowledgeable senior care management specialist that we believe will allow Waterfront Village to offer improved community support to our members, especially the most-frail members in the greatest need of support.

We also hired Leonard Bechtel as Waterfront Village's new executive director in December, and he will have big shoes to fill. Bob Craycraft, a founding member of the Village and its first executive director, retired from his position on December 31. During the past three years, he has worked tirelessly for the Village, stepping into any role that needed to be filled. He demonstrated great vision, an unmatched commitment and unbelievable versatility during his time at the Village. During his time with the Village, he enhanced the lives of many residents in SW and helped establish the Village as a valuable community resource. For this, I always will be grateful.

I also want to recognize the important contributions made by Carol Cowgill and Katherine Crump-Wiesner. These two Board members will be stepping down with me in 2020, although I will continue to advise the Board as president emerita for the next two years. Their energy and enthusiasm made the entire Village believe that anything was possible, and they leave behind a legacy of dedication and achievement.

In Village jargon, the recommended three-year launch process is sometimes referred to as "from the kitchen table to the Board table." I consider serving as president of this organization during this launch period among the greatest adventures and challenges of my life. I want to thank my husband, David, the Village Board, staff, Southwest community leaders, and our Village members for their support and guidance. Together, we redefined the face of aging in the city and are making it possible for our senior residents to age successfully in our Southwest and Navy Yard neighborhoods.

*Barbara Ehrlich*

Barbara Ehrlich, President

# Treasurer's Report

In 2019, Waterfront Village continued to manage its finances responsibly and prudently. The Village ended the year in a far stronger position than we started. At the end of the year, total assets totaled \$84,820 compared to \$17,327 at the beginning of the year. On an operating basis, the Village reported revenues of \$150,060 and operating net income of \$7,771 in 2019. This does not include the extraordinary bequest of \$59,196 received in August, increasing total net income for 2019 to \$66,967. During the year, we transferred our banking relationship to National Capital Bank of Washington, given the convenience and desire to work with a DC based bank. We also opened an investment account with Vanguard, to accommodate the bequest which transferred to Waterfront Village as securities.

Working cooperatively with the twelve other D.C. senior villages literally paid dividends in 2019 as we participated in the first financial block grant for Villages from the District Department of Aging and Community Living (formerly the Office on Aging). The Village also participated in a DC Village small cooperative grant focused on the transportation needs of frail and disabled persons.

Waterfront Village donors have been more generous than ever, with the Friends of Waterfront Village program increasing nearly 50 percent and additional notable donations received from the Crouch Family, Friends of Southwest and National Capital Bank. We will continue to encourage neighboring businesses, new members and friends to recognize the value of the Village with donations in order to maintain our reasonable member fees at an affordable level in our mixed-income community.

*Angela Beckham*

Angela Beckham, Treasurer

## FINANCIAL OVERVIEW

### REVENUE

Membership Dues	\$48,948
Grants	27,861
Donations	27,087
Sponsorships	6,416
Business Contributions	6,429
Board Support	20,517
Fundraising Events	12,462
Other Income	340

**TOTAL \$150,060**

### EXPENSES

Program Expenses	\$10,079
Outside Contracts	12,474
Facilities and Equipment	4,440
Operations	8,973
Fundraising	4,180
Payroll and Benefits	93,479
Other Expenses	8,663

**TOTAL \$142,290**



### 2019 Board of Directors

**Barbara Ehrlich, President**  
**Carol Cowgill, Vice President**  
**Carroll Quinn, Secretary**  
**James Burleson**

**Dr. Daniel P. Jones, D.D.S.**  
**Anne Martin**  
**Andy Peers**  
**Ed Peterman**

**Katherine Crump-Wiesner**

# Thanking Our 2019 Donors and Volunteers

## Admirals - Donors of \$2,500 and Higher

Carol Cowgill	D.C. Department of Aging	Andy Peer   Compass
The Crouch Family	David Taylor, Estate Planning	Barbara Ehrlich
Katherine Crump-Wiesner	Friends of Southwest D.C.	Anne Martin
Charles Magnus	National Capital Bank	Carroll Quinn

## Captain's Club - Donors of \$1,000 and Higher

James Burleson	Charles Magnus	Smile Beautiful Dental
Corewood Care	John J. McGrath	Southwest Chamber Players
C. Ray Flynn	Victoria Peckham	SWBID
Deborah Greenstein	Push Button Emergency Help	Vellum Mortgage
Metropolitan Washington COG		

## Friends of Waterfront Village – Donors of \$250 and Higher

A First Class Move	Bob Craycraft	Jean Herz	Residences at Thomas Circle
Max Aguilar	CaringGivers	John Hoag	Elaine Riccio
AmazonSmile	Ann Cronin	Marlene Johnson	Rod Ross
Anonymous	Dan Felger	Drs Don & Betty Jean Jones	Deborah Sherwood
Bobbi Atz	James Flanigan	Dan G. King	Tom Sherwood
Vi Baluyut	Patricia Flanigan	Bill Koerner, Elder Law PLC	Ellen Spencer
Lew Bashoor	Juanzetta Flowers	Ann Kurzius	Waterfront Cleaners
Chris Beck	Georgetown Home Care	William and Ruth Lubic	Eva Whitaker
Susan Bradshaw	Grand Oaks Assisted Living	Janet Miyazaki	Pamela J. Wilson
Candace Bryant	Elaine F. Graves	Bob Moller	Judith A. Winston
Brandywine -	Beverly Gray	Mary Moran	Michael Winston
Living (Alexandria)	Stephen Hage	Paladin Life Care	Patrica Winston
Marion Buelken	Martin Harwit	Diane Renzulli	Gary Young and
Mary Caufield			George Zapata

## Service Volunteers

Leonard Bechtel	Vania Georgieva	Judy Judd-Price	Jo Ann Scott
Chris Beck	Marie Giovanelli	Gale Kaufmann	Suzanne Scott
Joe Bressler	Deborah Greenstein	JoAnn Lamphere	Akiko Sprague
Carol Cowgill	Beth Hall	Richard Lang	Ellen Spencer
Hans Crump-Wiesner	Loren Hall	Mary Moran	Stephanie Eicher
Katherine Crump-Wiesner	Duggee Hatry	Ed Peterman	Thorny Staples
Dan Davis	Bonnie Harris	Victoria Peckham	Malia Tarasek
Ranada Davis	Michael Hindi	Carroll Quinn	Wayne Terwilliger
Lauren Dieleman	Jane Jorgensen	Anne Rensberger	Kathy Trickey
Diego Figueroa	Norma Joiner	Jean Sammon	Frani Williams

## Special Acknowledgments

In-kind Donations: FedEx Office 3<sup>rd</sup> Street, S.W., MakeOffices District Wharf, Masala Art Indian Restaurant, Southwest Safeway, and the World Champion Washington Nationals  
2019 Annual Report production and distribution underwritten by Deborah Greenstein

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Waterfront Village, Inc., is a neighborhood-based membership organization of paid staff, volunteers, and vendors supporting residents who wish to age in place in the Southwest Waterfront and the Navy Yard. Waterfront Village is a 501(c)3 public charity (EIN 81-1859871) incorporated in the District of Columbia and a member of the national Village to Village Network

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